

*Helping Seniors Make  
The Right Choices Since 1989*



**Donald R. Smith ChFC**

Phone: 425-773-8800

Toll Free: 800-548-4934

Fax: 425-650-7067

[don@emeraldcapitalpreservation.com](mailto:don@emeraldcapitalpreservation.com)

[www.emeraldcapitalpreservation.com](http://www.emeraldcapitalpreservation.com)

# Create...

## *Piece Of Mind*

Many seniors and their families are faced with an array of decisions in the event a spouse or family member needs assisted, in-home or nursing care.



This can be a difficult and confusing time; families need to know where they can turn for solid experienced advice. Emerald Capital can help answer important questions regarding the options available to pay for care services. We are experienced in the area of entitlement programs such as Medicaid and Veterans benefits.

We provide an initial consultation at no cost to you. During this consultation we will assess your personal situation and care needs, then provide you with solid solutions to give you direction and aid in accomplishing a smooth transition. We encourage your children to be present as your advocate. Our goal is to give you peace of mind.

Donald R. Smith, ChFC is a member in good standing of the National Ethics Bureau.  
[www.ethicscheck.com](http://www.ethicscheck.com)

# Our Promise

*At Emerald Capital we pride ourselves on the high level of customer care and assistance we provide for all of our clients. We understand this is a difficult time for many seniors and their families. Few relationships are as personal as selecting the right person to help with your planning needs during time of transition. Your personal well being is our number one priority.*

*- Don and Carol Smith*

*Working with Don is like working with a trusted family member!*

*Don makes each Senior that he works with feel at ease with his honesty, integrity, and sincerely compassionate style.*

*I highly recommend Don Smith to anyone who needs to have a trusted and respected individual guide them through unknown financial territory.*

*Assisting Seniors with their financial concerns is not a job for Don - it is his passion.*



*- Craig Martin,  
Director of Marketing  
Farrington Court  
Retirement Community*



*- Linda Woolsey,  
Market Director*

*Don has been instrumental in removing the guesswork for my clients on the options available to pay for retirement living.*

*Helping seniors make the best choices for their financial security is key to their ability to enjoy their golden years.*

*I have called upon Don many times to inform and assist our residents and clients to achieve the peace of mind they so deserve.*



*- Nancy Ferrell,  
Sales Representative  
Fairwinds of Redmond  
Retirement Community*

# Our Team

Don Smith, ChFC is a graduate of the American College obtaining the designation of Chartered Financial Consultant. He started his career in the insurance industry in 1978. Don has been helping seniors make the right choices since 1989.



Carol C. Smith is a graduate of the University of Phoenix obtaining a degree in Business Management and a graduate of Cannon Trust School at Pepperdine University.



*Don is easy to work with and has a talent for connecting with seniors and putting them at ease. He has integrity and does his best to fit the person with the best plan available.*

*Don is a pleasure to work with and a wealth of information. His message was well received by our residents and guests.*

- Stina Haener,  
Sales Representative  
Fairwinds of Redmond  
Retirement Community

*I highly endorse Don and believe you'll find him to be knowledgeable, an excellent communicator, supportive and an advocate for you!*



- Pam Nagel,  
Community Relations Director  
Merrill Gardens, Mill Creek

**Donald R. Smith ChFC**

Phone: 425-773-8800 • Toll Free: 800-548-4934 • Fax: 425-650-7067  
16212 Bothell-Everett Hwy F-271, Mill Creek, WA 98012  
don@emeraldcapitalpreservation.com  
www.emeraldcapitalpreservation.com